UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 8-K
CURRENT REPORT
PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
Date of Report October 12, 2000
Commission file number 1-10948
OFFICE DEPOT, INC.
(Exact name of registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

59-2663954
(I.R.S. Employer

Identification No.)

2200 Old Germantown Road, Delray Beach, Florida
(Address of principal executive offices)

33445
(Zip Code)
(561) 438-4800
(Registrant's telephone number, including area code)
Former name or former address, if changed since last report: N/A

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
99.1 Press Release dated October 12, 2000

ITEM 9. REGULATION FD DISCLOSURE
On October 12, 2000, Office Depot, Inc. issued a press release announcing its results for the third quarter of 2000. A copy of the press release is attached hereto as Exhibit 99.1 and incorporated by reference herein.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

OFFICE DEPOT, INC.
Date: October 12, 2000
By: /S/ DAVID C. FANNIN

David C. Fannin
Executive Vice President and General Counsel

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Contact: Office Depot, Delray Beach
        Eileen H. Dunn, VP, Investor & Public Relations
        561/438-4930
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OFFICE DEPOT ANNOUNCES THIRD QUARTER 2000 RESULTS
DELRAY BEACH, Fla.--(BUSINESS WIRE)--Oct. 12, 2000--
o Continued Strength in Internet, International and Business Services
o Softness in North American Retail Store Performance and Foreign Currency Exchange Negatively Impacted Results
o Business Review to Be Completed By Year-End
OFFICE DEPOT, INC. (NYSE:ODP - NEWS), the world's largest seller of office products, today announced third quarter results for the period ended September 23, 2000 .

The Company reported that total sales for the third quarter of 2000 rose $9 \%$ to $\$ 2.8$ billion as compared to $\$ 2.6$ billion for the same period in 1999 . Sales for the first nine months of 2000 grew $13 \%$ to $\$ 8.5$ billion as compared to $\$ 7.5$ billion for the same period last year. Comparable worldwide sales in the 805 stores and 43 delivery centers that have been open for more than one year increased $7 \%$ for the third quarter and $9 \%$ for the first nine months of 2000.

Third quarter earnings per share including merger and restructuring costs and other non-recurring charges and credits were $\$ 0.16$ as compared to $\$ 0.00$ for the same period last year. These figures include the net credit of $\$ 8.3$ million after taxes, or $\$ 0.03$ per share, for 2000 and the net charge of $\$ 73.3$ million after tax benefits, or $\$ 0.18$ per share, for 1999 related to merger and restructuring costs and other non-recurring charges and credits.

Earnings per share for the third quarter of 2000 excluding these one time credits and charges were $\$ 0.14$, as compared to $\$ 0.19$ for the same period in 1999.

Earnings per share for the first nine months of 2000 including merger and restructuring costs and other non-recurring charges and credits were $\$ 0.67$ as compared to $\$ 0.45$ for the same period last year. These figures include the net credit of $\$ 14.3$ million after taxes, or $\$ 0.04$ per share, for 2000 and the net charge of $\$ 83.0$ million after tax benefits, or $\$ 0.20$ per share, for 1999 related to merger and restructuring costs and non-recurring charges or credits.

Earnings per share for the first nine months of 2000 excluding these one-time credits and charges were $\$ 0.62$ per share, as compared to $\$ 0.65$ per share for the same period in 1999.

Included in non-recurring charges or credits for the third quarter was an after tax gain on sales of investments of $\$ 24.6$ million and $\$ 1.1$ million after tax credit related to merger and restructuring. Also included in non-recurring charges or credits for the third quarter of 2000 were one-time costs of $\$ 17.4$ million, after tax benefits, primarily related to severance costs associated with changes in the Company's senior executive management. Third quarter 1999 included non-recurring charges of $\$ 29.3$ million, after tax benefits, for store relocations and closures; $\$ 35.3$ million, after tax benefits, related to a provision for slow moving and obsolete inventories and $\$ 8.7$ million of merger and restructuring charges after tax benefits.

Included in non-recurring charges or credits for the first nine months of 2000 were after tax gains on sales of investments of $\$ 36.5$ million. Also included in non-recurring charges or credits for the first nine months of 2000 were one-time costs of $\$ 20.5$ million, after tax benefits, primarily related to severance costs associated with changes in the Company's senior executive management and merger and restructuring charges of $\$ 1.7$ million, after tax benefits. Results for the first nine months of 1999 included non-recurring charges of $\$ 29.3$ million, after tax benefits, for store relocations and closures; $\$ 35.3$ million, after tax benefits, related to a provision for slow moving and obsolete inventories and $\$ 18.4$ million, after tax benefits, of merger and restructuring charges.

Bruce Nelson, Office Depot's recently appointed CEO, commented, "Throughout the quarter we saw strong sales performance and market share growth in our Business Services Group, our Internet sales in particular, and our International Division. These results were overshadowed, however, by weak North American Retail store sales, and our overall quarterly results were negatively impacted by:
o Previously announced price reductions in selected inkjet, toner and paper SKU's to compete with warehouse clubs,
o Higher North American warehouse operating costs,
o Continued under performance of the class of 1998, 1999, and 2000 retail stores and Unfavorable foreign currency exchange rates.

As previously announced, we are conducting a comprehensive review and analysis focused on all aspects of our business, with particular emphasis on the under-performance of North American retail stores and the cost structure of our U.S. warehouses. We expect to complete the review before year-end, and as a result we are not yet in a position to provide meaningful and specific guidance to our shareholders and analysts until this review is completed."
"While we face a number of critical issues and it will take time to resolve all of them, we are working hard to recapture our capital market leadership position in an industry that still has significant growth opportunities. We are well positioned to take advantage of our industry leadership positions in the Internet, our highly profitable International business, and in our delivery and direct marketing businesses. We also have one of the leading positions in North American retail sales and profitability; and in spite of our recent performance, we still see significant sales and profit opportunities in all aspects of our business, including North American retail stores."

SEGMENT RESULTS

The following discussion of segment results excludes non-recurring charges in 1999 related to the provision for slow moving and obsolete inventories as discussed above. The provision for slow moving and obsolete inventories totaled $\$ 39.2$ million in the North American Retail division, $\$ 15.5$ million in the Business Services Group division, and $\$ 1.4$ million in the International Division. The remainder of non-recurring charges and credits included in the 2000 and 1999 periods did not impact the Company's segment results.

NORTH AMERICAN RETAIL
Third quarter sales in the North American Retail Division rose 7\% to \$1.6 billion and $10 \%$ in the first nine months of 2000 to $\$ 4.8$ billion, as compared with $\$ 1.5$ billion and $\$ 4.3$ billion during the same periods in 1999. Comparable store sales in the 776 stores throughout the U.S. and Canada that have been open for more than one year decreased $1 \%$ for the third quarter, but increased $1 \%$ for the first nine months of 2000. Sales were impacted by softness in technology related products. Office Depot did not have a competitive ISP offering in the Company's stores during most of the quarter. As a result, computer sales and the related "market basket" of higher margin computer-related hardware products were negatively impacted during the quarter.

North American Retail Division operating profit was $\$ 85.8$ million in the third quarter, as compared with $\$ 125.6$ million in the third quarter of 1999 . For the first nine months of 2000 store operating profit was $\$ 345.7$ million as compared to $\$ 400.9$ million last year. Operating performance was impacted by soft comparable sales and previously announced selected price reductions in the paper, ink and toner categories, as well as the continued under-performance of the Company's 1998, 1999 and early 2000 class of new stores.

During the third quarter, Office Depot continued to expand its store base by opening 13 new stores, relocating one store and closing five under-performing stores. At the end of the quarter, Office Depot operated a total of 863 office product superstores throughout the United States and Canada.

## BUSINESS SERVICES GROUP

Third quarter sales in the Business Services Group rose $16 \%$ to $\$ 898$ million and $18 \%$ in the first nine months of 2000 to $\$ 2.7$ billion, as compared to $\$ 776$ million during the third quarter and $\$ 2.3$ billion in the first nine months of 1999. The Company has continued to gain market share and has benefited from overall industry growth in the Internet, contract and direct mail businesses.

Warehouse operating profit was $\$ 55.3$ million in the third quarter of 2000, a decrease of $14 \%$ compared to $\$ 64.0$ million in the third quarter of 1999 . For the first nine months of 2000, warehouse operating profit decreased $1 \%$ to $\$ 186.0$ million as compared to $\$ 187.5$ million for the same period in 1999. Operating results were impacted by previously announced selected price reductions in paper, ink and toner, as well as the continued impact of higher warehouse costs as compared with 1999.

Office Depot's domestic Internet business continued its explosive growth during the period. Third quarter sales increased $121 \%$ to $\$ 219.0$ million in the third quarter of 2000, as compared with $\$ 98.9$ million during the same period in 1999. Sales for the first nine months were up $162 \%$ to $\$ 574.0$ million, as compared to $\$ 219.4$ million for the same period last year. These sales reflect all domestic online sales, including those from its domestic public Web sites -WWW.OFFICEDEPOT.COM and WWW.VIKINGOP.COM -- and Office Depot's contract business-to-business sites.

## INTERNATIONAL DIVISION

Sales and operating profit in the Company's International Division were significantly impacted by the deterioration of the euro and the pound sterling in relation to the US dollar during the third quarter and first nine months of 2000 as compared to the same periods in 1999.

Sales in the International Division increased $7 \%$ to $\$ 337$ million for the third quarter, and $13 \%$ in the first nine months of 2000 to $\$ 1.1$ billion, as compared with the $\$ 313$ million in the third quarter and $\$ 945$ million in the first nine months of 1999. In local currencies, sales rose $19 \%$ for the third quarter and $23 \%$ for the first nine months of 2000. In the majority of the countries in which the Company operates sales performance in local currencies grew by more than $22 \%$. However, unfavorable exchange rates impacted reported sales results by approximately $\$ 36.2$ million in the third quarter and $\$ 89.9$ million in the first nine months of the year.

Third quarter 2000 store and warehouse operating profit in the International Division was $\$ 45.0$ million, an increase of $30 \%$ from the $\$ 34.6$ million in the same period in 1999. Store and warehouse operating profit rose $17 \%$ in the first nine months of 2000 to $\$ 138.0$ million as compared with $\$ 118.1$ million in the same period last year. Operating profit in local currencies grew 51\% in the third quarter and $32 \%$ in the nine-month period. Unfavorable exchange rates as compared with last year impacted operating results by approximately $\$ 5.7$ million in the third quarter and $\$ 14.2$ million in the first nine months of the year. Operating performance on a local currency basis continued to benefit from increases in productivity and lower operating costs.

International Internet expansion has continued with the launch of four more Web sites outside of the U.S., including Viking Australia, Viking Japan, ODP Japan and Viking France. The Company now has a total of eight unique websites outside of the United States, seven of which have been launched this year.

During the third quarter the Company also announced the launch of its European Business Services Division in the United Kingdom. Office Depot's European Business Services Division will now be able to better service medium to large-sized corporate
accounts in Europe though specialized sales forces, individualized pricing for key corporate accounts, and overnight order fulfillment. The Company sees enormous opportunity to grow its international business through this new sales channel under the Office Depot brand, in addition to its existing Office Depot retail store operations and Viking brand catalog businesses.

Also during the quarter, the Company opened four new international stores under the Office Depot name - two in Mexico and one each in France and Poland. As of September 23, 2000, Office Depot operated in 17 countries outside of the United States and Canada. In addition, through a combination of wholly-owned operations, joint ventures and international licensing agreements, there were 126 Office Depot stores at the end of the quarter in 8 countries outside of the United States and Canada, with 46 stores in Mexico, 28 stores in France, 22 in Israel, 16 in Poland, 7 in Japan, 3 in Hungary, and 2 each in Colombia and Thailand. Along with its international stores, the Company also has delivery and catalog operations in 14 countries outside of the United States and Canada.

STOCK REPURCHASE PROGRAM

During the third quarter, the Company repurchased an additional 12 million Office Depot common shares under the current authorized buyback program. To date, a total of 79 million Office Depot common shares have been repurchased for $\$ 780$ million plus commissions.

## CONFERENCE CALL INFORMATION

Office Depot will hold a conference call for investors and analysts at 8:00 a.m. (Eastern Time) on today's date. The conference call will be available to all investors via Webcast at WWW.OFFICEDEPOT.COM/CORPINFO/CONFERENCECALL.ASP. Interested parties may contact Investor Relations at 561-438-1680 for further information on the conference call.

As of September 23, 2000, the Company operated 863 office supply superstores in the United States and Canada, in addition to a national business-to-business delivery network supported by 29 delivery centers, more than 60 local sales offices and seven regional call centers. Furthermore, the Company owned and operated 28 office supply stores in France and seven stores in Japan; had mail order and delivery operations in 14 countries outside of the United States and Canada; and under joint venture and licensing agreements, had 91 additional stores operating under the Office Depot name in six other foreign countries. The Company also operates an award-winning U.S. Office Depot brand Internet Web site at www.officedepot.com where customers can access Office Depot's low competitive prices seven days a week, twenty-four hours a day, and it operates WWW.OFFICEDEPOT.CO.JP in Japan as well as Viking brand Web sites at www.vikingop.com in the United States, WWW.VIKING-DIRECT.CO.UK in the United Kingdom, WWW.VIKING.DE in Germany, WWW.VIKINGDIRECT.NL in The Netherlands, WWW.VIKINGOP.IT in Italy, WWW.VIKINGOP.COM.AU in Australia, WWW.VIKINGOP.CO.JP in Japan and WWW.VIKINGDIRECT.FR in France. Office Depot's common stock is traded on the New York Stock Exchange under the symbol ODP and is included in the S\&P 500 Index.

CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING STATEMENTS: Except for historical information, the matters discussed in this press release are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, as amended. Forward-looking statements, including projections and anticipated levels of performance, involve risks and uncertainties which may cause actual results to differ materially from those discussed herein. These risks and uncertainties are detailed from time to time by Office Depot in its filings with the United States Securities and Exchange Commission, including without limitation its most recent filing on Form $10-\mathrm{K}$, filed in March, 2000 and subsequent 10-Q filings. You are strongly urged to review such filings for a more detailed discussion of such risks and uncertainties. The Company's SEC filings are readily obtainable at no charge at www.sec.gov, WWW.10KWIZARD.COM and at WWW. FREEEDGAR.COM as well as on a number of other commercial Web sites.
\#\#\#
OFFICE DEPOT, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS
(In thousands, except per share amounts)
(Unaudited)

|  | 13 Weeks Ended Sept. 23, 2000 | ```13 Weeks Ended Sept. 25, 1999``` | ```39 Weeks Ended Sept. 23, 2000``` | 39 Weeks <br> Ended <br> Sept. 25, <br> 1999 |
| :---: | :---: | :---: | :---: | :---: |
| Sales | \$2,820,735 | \$2,578,500 | \$8,514,836 | \$ 7,544,387 |
| Cost of goods sold and |  |  |  |  |
| occupancy costs | 2,087,769 | 1,928,508 | 6,197,117 | 5,487,312 |
| Gross profit | 732,966 | 649,992 | 2,317,719 | 2,057,075 |


| Store and warehouse operating and |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| selling expenses | 546,944 | 481,954 | 1,648,278 | 1,406,833 |
| Pre-opening expenses | 2,823 | 5,007 | 8,630 | 16,709 |
| General and administrative expenses | 137,243 | 106,129 | 358,645 | 285,559 |
| Merger and restructuring costs | $(3,177)$ | 8,955 | 1,204 | 24,434 |
| Store closure costs | - | 46,438 |  | 46,438 |
|  | 683,833 | 648,483 | 2,016,757 | 1,779,973 |
| Operating profit | 49,133 | 1,509 | 300,962 | 277,102 |


| Other income (expense): |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest income | 2,666 | 8,654 | 9,551 | 27,076 |
| Interest expense | $(9,318)$ | $(6,505)$ | $(23,584)$ | $(19,556)$ |
| Miscellaneous income (expense), net | 39,310 | (461) | 59,899 | $(4,106)$ |
| Earnings before |  |  |  |  |
| income taxes | 81,791 | 3,197 | 346,828 | 280,516 |
| Income taxes | 31,169 | 4,270 | 129,233 | 106,897 |
| Net earnings | \$ 50,622 | \$ ( 1,073 ) | \$ 217,595 | \$ 173, 619 |


| Earnings per common |  |  |  |  |
| :--- | :--- | :--- | ---: | ---: |
| share: |  |  |  |  |
| Basic | $\$ 0.17$ | $\$ 0.00$ | $\$ 0.69$ | $\$ 0.47$ |
| Diluted | 0.16 | 0.00 | 0.67 | 0.45 |
|  |  |  |  |  |
| Weighted average number | of common | shares outstanding: |  |  |
| Basic | 304,111 | 368,878 | 313,804 | 371,989 |
| Diluted | 330,215 | $374,673(a)$ | 340,709 | 405,859 |

(a) Weighted average shares exclude 24,743 shares in the quarter ended September
25,1999 attributable to convertible debt, as the assumed conversion of these shares has an anti-dilutive effect on earnings per share.

OFFICE DEPOT, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED BALANCE SHEETS
(In thousands, except share and per share amounts)


| ASSETS |  |  |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and cash equivalents | \$ 225,683 | \$ 218,784 |
| Receivables, net | 852,094 | 849,478 |
| Merchandise inventories, net | 1,390, 245 | 1,436,879 |
| Deferred income taxes and other assets | 128,963 | 125,911 |
| Total current assets | 2,596,985 | 2,631,052 |
| Fixed assets: |  |  |
| Property and equipment, at cost | 1,854,349 | 1,723,013 |
| Less accumulated depreciation and amortization | 672,652 | 577,385 |
| Net fixed assets | 1,181,697 | 1,145,628 |
| Goodwill, net | 232,933 | 240,166 |
| Other assets | 183,716 | 259,337 |
|  | \$ 4, 195,331 | \$ 4, 276,183 |
| LIABILITIES |  |  |
| Current liabilities: |  |  |
| Accounts payable | \$ 1, 242, 767 | \$ 1,239,301 |
| Accrued expenses and other liabilities | 444,902 | 414,690 |
| Income taxes payable | 44,199 | 39,588 |
| Current maturities of long-term debt | 258,576 | 250,466 |
| Total current liabilities | 1,990,444 | 1,944, 045 |
| Deferred income taxes and other credits | 87,981 | 103,319 |
| Long-term debt, net of current maturities | 344,821 | 321,099 |
| COMMITMENTS AND CONTINGENCIES |  |  |
| STOCKHOLDERS' EQUITY |  |  |
| Common stock - authorized 800,000,000 shares of $\$ .01$ par value; issued 378,021,775 in 2000 and 376,212,439 |  |  |
| in 1999 | 3,780 | 3,762 |
| Additional paid-in capital | 939,993 | 926,295 |
| Unamortized value of long-term incentive stock grant | $(2,813)$ | $(4,065)$ |
| Accumulated other comprehensive income | $(72,090)$ | 15,730 |
| Retained earnings | 1,684,954 | 1,467,359 |
| Treasury stock, at cost - 79,125,319 shares in 2000 and 46,770,272 shares in 1999 | $(781,739)$ | $(501,361)$ |
|  | 1,772,085 | 1,907,720 |
|  | \$ 4, 195, 331 | \$ 4, 276, 183 |

STATEMENTS OF STORE AND WAREHOUSE OPERATING PROFIT BY SEGMENT (In thousands)
(Unaudited)
NAR(1) BSG(2) International
3rd Quarter 2000

| Sales | \$1,587, 053 | \$ | 897,854 | \$ | 336,669 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of goods |  |  |  |  |  |
| sold and occupancy |  |  |  |  |  |
| costs | 1,257,300 |  | 627,382 |  | 203,557 |
| Gross profit | 329,753 |  | 270,472 |  | 133,112 |
| Store and warehouse operating and |  | Store and warehouse |  |  |  |
| selling expenses | 243,946 |  | 215, 151 |  | 88,130 |
| Store and warehouse |  |  |  |  |  |
| operating profit | \$ 85, 807 | \$ | 55,321 | \$ | 44,982 |

Year-to-date September 2000

| Sales | \$4, 798, 703 | \$2,650, 331 | \$1, 068, 601 |
| :---: | :---: | :---: | :---: |
| Cost of goods sold and occupancy |  |  |  |
| costs | 3,729,318 | 1,823,543 | 645,951 |
| Gross profit | 1, 069,385 | 826,788 | 422,650 |
| Store and warehouse operating and |  |  |  |
| selling expenses | 723,725 | 640, 807 | 284,679 |
| Store and warehouse |  |  |  |
| operating profit | \$ 345,660 | \$ 185,981 | \$ 137, 971 |

3rd Quarter 1999(3)

| Sales | \$1, 489, 992 | \$ | 775,908 | \$ | 313,489 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Cost of goods |  |  |  |  |  |
| sold and occupancy costs |  |  |  |  |  |
| costs | 1,186,542 |  | 550,628 |  | 191,860 |
| Gross profit | 303,450 |  | 225, 280 |  | 121,629 |
| Store and warehouse operating and |  |  |  |  |  |
| selling expenses | 217, 056 |  | 176,764 |  | 88,416 |
| Store and warehouse |  |  |  |  |  |
| operating profit | \$ 86,394 | \$ | 48,516 | \$ | 33,213 |


| Year-to-date September 1999(3) |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| - | $\$ 4,348,140$ | $\$ 2,254,387$ | $\$ 944,926$ |
| Sales <br> Cost of goods <br> sold and occupancy <br> costs | $3,366,995$ | $1,557,502$ | 564,650 |

Store and warehouse operating and selling expenses

$$
619,474
$$

524, 837
263, 574

Store and warehouse operating profit


3rd Quarter 2000
-----------------
Sales
Cost of goods
sold and occupancy sold and occupancy costs

Gross profit
Store and warehouse operating and selling expenses

Store and warehouse operating profit
$\$ \quad(841) \quad \$ 2,820,735$

| $(470)$ | $2,087,769$ |
| ---: | ---: |
| $\cdots-\cdots-\cdots$ |  |
| $(371)$ | 732,966 |

(283) 546,944

\$ (88) \$ 186, 022
========== ==========

## Year-to-date September 2000

Sales
Cost of goods
sold and occupancy costs

Gross profit
Store and warehouse operating and selling expenses

Store and warehouse operating profit
$\$ \quad(2,799) \quad \$ 8,514,836$
$(1,695) \quad 6,197,117$

| ----- - | - |
| :---: | :---: |

$(1,104) \quad 2,317,719$
(933) 1,648, 278
\$ (171) \$ 669,441
========== =========

3rd Quarter 1999(3)


Year-to-date September 1999(3)

Sales

| Cost of goods sold and occupancy costs |  | $(1,835)$ |  | 5,487,312 |
| :---: | :---: | :---: | :---: | :---: |
| Gross profit |  | $(1,231)$ |  | 2,057,075 |
| Store and warehouse operating and selling expenses |  | $(1,052)$ |  | 1,406,833 |
| Store and warehouse operating profit | \$ | (179) |  | 650,242 |

1 North American Retail Division
2 Business Services Group
3 In the first quarter of 2000, management redefined its operating and reporting segments. Accordingly, all segment results have been restated from previously disclosed results.

OFFICE DEPOT, INC. AND SUBSIDIARIES
CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
(In thousands)
(Unaudited)

|  | ```39 Weeks Ended Sept. 23, 2000``` | 39 Weeks Ended Sept. 25, 1999 |
| :---: | :---: | :---: |
| Cash flows from operating activities: Net earnings | \$ 217 , 595 | 173,619 |
| Adjustments to reconcile | \$ 217,595 | \$ 173,619 |
| net earnings to net cash provided by operating activities: |  |  |
| Depreciation and amortization | 144,634 | 123, 061 |
| Provision for losses on inventories and receivables | 75,850 | 118,541 |
| Changes in assets and liabilities | 28,731 | 20,528 |
| Other operating activities, net | $(31,581)$ | 13,897 |
| Net cash provided by operating activities | 435, 229 | 449, 646 |
| Cash flows from investing activities: |  |  |
| Proceeds from maturities or sales of investment securities | 54, 006 | 42,006 |
| Purchases of investment securities | $(24,612)$ | $(110,161)$ |
| Capital expenditures, net of proceeds from sales | $(181,203)$ | $(292,502)$ |
| Other investing activities | - - | $(21,897)$ |
| Net cash used in investing activities | $(151,809)$ | $(382,554)$ |
| Cash flows from financing activities: |  |  |
| ```Proceeds from exercise of stock options and sale of stock under employee stock purchase plans``` | 9,713 | 52,011 |
| Acquisition of treasury stock | $(280,378)$ | $(329,718)$ |
| Other financing activities, net | 6,688 | 12,825 |
| Net cash used in financing activities | $(263,977)$ | $(264,882)$ |
| Effect of exchange rate changes on cash and cash equivalents | $(12,544)$ | $(3,411)$ |
| Net increase (decrease) in |  |  |
| cash and cash equivalents | 6,899 | (201, 201$)$ |
| Cash and cash equivalents at beginning of period | 218,784 | 704, 541 |
| Cash and cash equivalents at end of period | \$ 225,683 | \$ 503, 340 |

## EXHIBIT

The following table summarizes the components of non-recurring charges and credits included in the Company's quarterly and year-to-date periods, as well as their presentation in the Company's Statements of Earnings.

Charge (credit)
(In thousands, except per share amounts)
13 Weeks Ended September 23,
2000

Merger and restructuring costs

Severance and other costs, primarily related to executive management changes \$27,544

27,544
Gain on sales of investments
$\$(38,990) \quad(38,990)$

Store relocations and closures

Obsolete inventories

Total non-recurring charges/credits
$27,544 \quad(3,177) \quad(38,990) \quad(14,623)$

Income tax effect of charges/credits

Total non-recurring charges/credits, net of taxes

Impact on earnings per share

| \$0.05 | \$0.00 | \$(0.07) | \$(0.03) |
| :---: | :---: | :---: | :---: |

13 Weeks Ended September 25,
1999

Merger and
restructuring costs
\$8,955
\$8,955

Severance and other costs, primarily related to executive management changes

Gain on sales of investments

Store relocations and closures \$46,438 46,438
Obsolete inventories \$56,100 56,100

56,100
8,955
$46,438 \quad 111,493$
Income tax effect of charges/credits

Total non-recurring charges/credits, net of taxes

Impact on earnings per share
$(20,757)$
(227)
$(17,182) \quad(38,166)$
$\qquad$


|  | 39 Weeks Ended September 23, |  |
| :---: | :---: | :---: |
| 2000 |  |  |
| G\&A | Merger \& | Misc. |
| restructuring | income |  |

\$1,204
\$1, 204
restructuring costs
Severance and other costs, primarily related to executive management changes

Gain on sales of investments

Store relocations and closures

Obsolete inventories

Total non-recurring charges/credits

Income tax effect of charges/credits

Total non-recurring charges/credits, net of taxes

Impact on earnings per share
\$0.06 \$0.01 \$(0.11) \$(0.04)

39 Weeks Ended September 25, 1999
COGS Merger \& Store Total restructuring closure
restructuring closure

Merger and
restructuring costs
\$24, 434
$\$ 24,434$

Severance and other costs, primarily related to executive management changes

Gain on sales of investments
Obsolete inventories $\$ 56,100 \quad 56,100$

Total non-recurring
charges/credits
Income tax effect of

56,100 24,434 46,438 126,972
charges/credits

Total non-recurring charges/credits, net of taxes
\$35,343 \$18,432
\$29, 256 \$83, 031
===========================================1
Impact on earnings per share
$(20,757) \quad(6,002) \quad(17,182)(43,941)$

$(17,182)(43,941)$
(a) Due to rounding, amounts do not add across.

EXHIBIT (CONTINUED)

The following table presents the Company's Statements of Earnings, both before and after the non-recurring charges and credits described above.


Earnings per common
share:
share.
Diluted

Sales
Cost of goods sold
and occupancy costs

Gross profit
Store and warehouse
operating and
selling expenses

| 481, 954 |  | 481,954 |
| :---: | :---: | :---: |
| 5,007 |  | 5,007 |
| 106,129 |  | 106,129 |
| 8,955 | $(8,955)$ | -- |
| 46,438 | $(46,438)$ | -- |
| 648,483 | $(55,393)$ | 593, 090 |
| 1,509 | 111,493 | 113,002 |



| selling expenses | 1,406,833 |  |  | 1,406,833 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pre-opening expenses | 16,709 |  |  | 16,709 |  |
| General and administrative expenses | 285,559 |  |  | 285,559 |  |
| Merger and restructuring |  |  |  |  |  |
| Store closure costs | 46,438 |  | $(46,438)$ | -- |  |
|  | 1,779,973 |  | $(70,872)$ |  | 1,709,101 |
| Operating profit | 277,102 |  | 126,972 |  | 404, 074 |
| Other income (expense): |  |  |  |  |  |
| Interest income | $\begin{gathered} 27,076 \\ (19,556) \end{gathered}$ |  |  | $\begin{gathered} 27,076 \\ (19,556) \end{gathered}$ |  |
| Interest expense |  |  |  |  |  |
| Miscellaneous income (expense), net | $(4,106)$ |  |  | $(4,106)$ |  |
| Earnings before |  |  |  |  |  |
| income taxes | 280,516 | 126,972 |  | 407,488 |  |
| Income taxes | 106,897 | 43,941 |  | 150, 838 |  |
| Net earnings | \$ 173, 619 | \$ | 83,031 | \$ | 256,650 |
| Earnings per common share: |  |  |  |  |  |
| Diluted | \$0.45 |  | \$0. 20 |  | \$0.65 |

(a) Due to rounding, amounts do not add across.

